



HERB GRABELL, CRE®, SIOR

Senior Vice President

Herb Grabell is a senior vice president with Kidder Mathews, specializing in transpacific goods movement, logistics strategies, and clean technology energy solutions. He is presently based in Ontario, California, assisting clients with goods movement supply chain strategies, including rail, that are tied to real estate projects between the U.S., China, and Mexico. In Southern California, he focuses on advisory solutions for the ports, from the Inland Empire to the Mexican border.

Prior to joining Kidder Mathews, Herb was a managing director with Newmark Grubb Knight Frank and worked previously with Grubb & Ellis Company based in China, Hawaii, Northern California and most recently in the Ontario/Inland Empire region. Previously, he worked in commercial real estate in the New Jersey/New York marketplace specializing in industrial real estate, while associated with Colliers International. Herb has been in the real estate business since 1988, is considered an expert in his field and is regularly featured or quoted in several business related publications and speaks, both domestically and internationally.

Herb has established many strategic alliances in both the U.S. and China and continues to develop a bridge assisting companies in both countries. These include product procurement consulting and manufacturing/warehousing tied to leading industry clusters.

Herb is also an advisor for several major logistics parks and ports within the western U.S. and plays an active role introducing both U.S. and Asian companies to import/export solutions.

AFFILIATIONS & RECOGNITION

- ASSOCIATION** of Commercial Real Estate (past president)
- BOARD MEMBER**, California Inland Empire District Export Council
- MEMBER**, Counselors of Real Estate, CRE®
- MEMBER**, Society of Industrial and Office Realtors (SIOR)

EDUCATION

BS in Marketing Management, New Mexico State University

SELECT CLIENT LIST

Birtcher Development

BNSF Railways

Industrial Realty Group

Los Angeles County Sanitation District

Patriot Rail

Port of Los Angeles

Prologis

UP Railroad



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