



John Griffing

Senior Broker Associate

NAI Pensacola

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Scope of Responsibilities

Specializes in the Sales and Leasing of commercial properties. Primary focus is on Industrial Properties and large Land Tracts. .

Background & Experience

Summary of Experience:

- Owned, led, and managed regional market leading, globally-branded commercial real estate brokerage firm;
- Sold firm to two colleagues in 2018;
- Led, managed, and grew the firm in all areas of the business including leasing, sales, and management;
- Grew and maintain a large network of external relationships with key market participants, real estate decision-makers within key tenant organizations, investment sales, leasing brokers and lenders; and
- Developed, trained, and continue to mentor young team members.

Experience:

NAI Pensacola Commercial Real Estate

Senior Broker

I remained with the company after selling to two colleagues who I mentored and trained in July 2018. My focus is the marketing and disposition of industrial, waterfront industrial, land and other selected commercial properties.

Awards, Certifications, and Recognitions (Partial List):

- Society of Industrial and Office Realtors (SIOR), (2000)
- Counselor of Real Estate (CRE), (2001)
- Realtors Land Institute—Accredited Land Consultant (ALC) (2020)
- National Association of Industrial and Office Properties (NAIOP) Florida State President (2006/7)
- Society of Industrial and Office Realtors, AL/LA/MS/NWFL Chapter President (2010)

- Senior Warden, St. Francis of Assisi Episcopal Church, Gulf Breeze, FL, (2010)
- Rotary Paul Harris Fellow, (2013)

Academic Work

- Adjunct Faculty, Pensacola State College, Pensacola, FL
- Adjunct Faculty, University of Southern MS, Online--ED 736 Real Estate and Land Use Planning for Economic Development (3 semester hrs.)

Hobbies/Interests:

- Fly Fishing
- Gardening
- Writing

Professional Affiliations & Designations

- Counselors of Real Estate (CRE)
- Society of Industrial and Office Realtors (SIOR)
- Realtors' Land Institute--Accredited Land Consultant (ALC)

Educational Background

Griffing holds Master's and Bachelor's Degrees from the University of Southern Mississippi.

Graduate of the Center for Creative Leadership, Greensboro, NC

Significant Transactions

Major Transactions Only (Partial list. A complete list can be provided upon request.)

Over \$20-million in land sales alone since 2015.

- Land Lease of 25-acre industrial waterfront property in Pensacola, FL (FL Drum Corporation)
- Disposition of 65,000 sf industrial complex in Pensacola, FL (FL Drum Corporation)
- Disposition of 25,000 sf industrial complex in Pensacola, FL (The First Bank)
- Disposition of 250-acre crop research complex in Molino, FL (Bayer Crop Science)
- Disposition of former wastewater treatment plant land in Pensacola, FL (Emerald Coast Utilities Authority (ECUA))
- Disposition of 17-acre commercial land tract (Crestview, FL)
- Disposition of 5.7-acre commercial land tract (Pensacola, FL)
- Disposition (Pending January 2021 Closing) 155-acre cattle farm (Molino, FL)