

## MARY B. HASHEM, CRE

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Mary B. Hashem, CRE is Co-Founder of RE | Solutions, LLC, (RES) a real estate acquisition, development and advisory company that specializes in the revitalization of urban infill and brownfield properties. RES capitalizes on the experience that its founders, Stuart Miner and Mary Hashem, have gained from over 25 years redeveloping urban infill and environmentally challenged real estate. Ms. Hashem's business experience in in the areas of environmental real estate, regulatory compliance, consulting and risk management. Her career has focused on the acquisition, repositioning, redevelopment and divestiture of commercial and industrial infill properties, including distressed assets with significant financial and environmental challenges.

Ms. Hashem is also the founder and President of Adaapta, LLC, a women-owned small business that provides brownfields, economic development, and planning assistance to communities and non-profits on an advisory services basis. Adaapta supports EPA-funded technical assistance work through contracts with Kansas State University's (KSU) Technical Assistance to Brownfield Communities (TAB), an EPA-funded program to provide brownfield support to communities in EPA Regions 5, 6, 7 and 8, among others.

Ms. Hashem was formerly Executive Vice President of EnviroFinance Group, LLC, (EFG) where she was responsible for the acquisition underwriting, environmental risk management, compliance and project execution of the company's assets in New York, New Jersey, California and Colorado. This included management of the due diligence underwriting, and acquisition process; negotiation of purchase and sale terms; development of remedial approaches and cost estimates; negotiation with state and local regulatory agencies; underwriting various environmental and real estate liabilities; structuring risk management programs for acquired properties; and contributing to the valuation and deal structures for acquisitions.

Ms. Hashem joined EnviroFinance Group in 2011 as a result of its purchase of Brownfield Partners, LLC, a company she co-founded in 2003. At Brownfield Partners, Ms. Hashem directed the company's environmental and risk management operations and advisory services business.

### REPRESENTATIVE EXPERIENCE

- Responsible for structuring and managing the environmental remediation, regulatory agreements, and insurance programs for the cleanup and closure of the former Asarco Globe Smelter site in Denver and Adams County, Colorado.
- Retained to assist the General Motors bankruptcy estate with environmental management and brownfields redevelopment of the 89 properties being abandoned by GM during the Chapter 11 proceedings. Served as the lead negotiator for Motors Liquidation Company ("Old GM") with 14 state environmental agencies and several EPA regions to reach agreement on the cleanup requirements and financial reserves

needed for the properties being left behind. My work supported the establishment of \$641 million in funding for the Revitalizing Auto Communities Environmental Response Trust (the RACER Trust), which was formed in March 2011 to hold and manage the properties, complete the cleanups, and facilitate their sale or reuse. These agreements facilitated the largest environmental trust settlement in U.S. history, resolving over \$450 million in governmental clean-up cost claims.

- Negotiated the agreements, structured risk transfer vehicles, and managed the liability transfer for abatement, demolition, cleanup, and site preparation of the former Schlage Lock facility in San Francisco, California. Agreements included a Liability Transfer Agreement with the property owner; a Consent Decree with the state of California Department of Toxic Substances Control; guaranteed fixed price abatement, demolition and remediation contracts; and a \$20 million blended finite risk insurance policy. The transaction allowed the environmental liabilities to be properly valued, a 10-year old lawsuit to be settled, and development of the property to move forward.
- Managed the environmental due diligence, regulatory negotiation, risk management programs, cleanup, and development coordination on hundreds of acres of industrial and commercial properties with developed uses including residential, office, warehouse/distribution and mixed use.

## **EMPLOYMENT HISTORY**

- RE | Solutions, LLC. Denver, Colorado  
Co-founder and Principal, 2015 – Present
- Adaapta, LLC, Denver, Colorado  
Founder and President, 2016 – Present
- EnviroFinance Group, LLC. Denver, Colorado  
Executive Vice President, 2011 – 2015
- Brownfield Partners, LLC – Denver, CO  
Co-Founder, 2003 – 2011
- The LandBank Group, Inc. – Lakewood, CO  
Director, Environmental and Risk Management Programs, 1996 – 2003
- SECOR International, Inc. – Nashua, NH and Lakewood, CO  
Department Manager, 1992 – 1995
- Environmental Science & Engineering (ES&E) – Amherst, NH  
Senior Project Manager, 1987 – 1992
- Environmental Research & Technology – Concord, MA  
Geochemist, 1983 – 1986

## **EDUCATION**

S.B., Earth and Planetary Science (Geology, Geochemistry), Massachusetts Institute of Technology, Cambridge, MA; 1983

## **CERTIFICATIONS**

Counselor of Real Estate credential, 2020

## **MEMBERSHIPS/AFFILIATIONS**

Center for Creative Land Recycling (CCLR), Chair of the Board of Directors

CCLR is the leading national non-profit dedicated to the sustainable reuse of environmentally impacted urban properties and transforming communities through land recycling.

California Department of Toxic Substances Control (DTSC) 128(a) Land Revitalization & Redevelopment Collaborative, Member

The Land Revitalization & Redevelopment Collaborative is a stakeholder advisory group convened by DTSC and EPA Region 9 to advise the agencies on environmental technical and regulatory issues of concern to brownfields stakeholders.

Colorado Brownfields Stakeholder Group, Member

Colorado Oil & Public Safety (OPS) Petroleum Cleanup and Redevelopment Fund Stakeholders Group, Member

EPA National Brownfields Conference Advisory Panel and Stakeholders Group

Ms. Hashem is also a regular invited speaker at state and national brownfields conferences and at numerous local and regional training workshops.