

William Herman

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Experience

JM Zell Partners, Ltd. – Washington, DC

09/2019 – present

Vice President

As a Vice President and project executive, manage, direct and execute the full range of development activities and advisory services on behalf of our clients including the budgeting, design, construction and execution of the Ronald Reagan Presidential Foundation & Institute as well as the development of the Royal Norwegian Embassy, both in Washington, DC. Additionally, engaged in business development of additional projects and markets in the Washington, DC and other east coast markets.

Urban Investment Partners (UIP) – Washington, DC

07/2017 – 12/2018

Development Director

As a direct employee for UIP, managed, directed and executed the development of **Boathouse**, a 250-unit apartment building renovation of an existing George Washington University dormitory/hotel. Additionally, engaged in business development of additional projects and markets in the Washington, DC and Annapolis, MD markets.

Urban Realty Advisors LLC – Washington, DC

07/2005 – 06/2017

Principal

Founder and principal manager of full-service real estate firm as a successor to previous firm described below (Concord Partners LLC), providing 3rd party clients project development services including brokerage, strategic planning, site acquisition, due-diligence, financing, design and construction management, move and relocation services for commercial office, hospitality and multi-family clients. Managed staff of as many as 10 project managers, construction managers, brokers and other support individuals. Additionally, developed several projects for own account.

Concord Partners LLC – Washington, DC

07/1994 – 06/2005

Principal

With two other partners, founded and managed full-service real estate firm, providing 3rd party clients project development services including brokerage, strategic planning, site acquisition, due-diligence, financing, design and construction management, move and relocation services for commercial office, hospitality and multi-family clients. Managed staff of as many as 25 project managers, construction managers, brokers and other support individuals. Additionally, developed several projects for own account.

Kaempfer Company – Washington, DC

10/1989 – 05/1994

Senior Project Manager

Responsible for all aspects of real estate development, including acquisition, due-diligence, zoning, financing, design, construction, marketing and leasing of commercial office projects in the Washington, DC market. Projects required the management and direction of various in-house staff as well as outside consultants including architects, engineers, contractors, attorneys, etc.

Boston Properties – Washington, DC**05/1986 – 09/1989***Project Manager*

Responsible for all aspects of real estate development, including acquisition, due-diligence, zoning, financing, design, construction, marketing and leasing of commercial office projects in the Washington, DC market. Projects required the management and direction of various in-house staff as well as outside consultants including architects, engineers, contractors, attorneys, etc.

Merrill Lynch, Hubbard – New York, NY**07/1983 – 04/1986***Vice President*

Advisor to Hubbard Real Estate Investments, a \$200 MM, equity-based real estate investment trust (REIT). Primary responsibilities included property development of existing portfolio including. Expansion renovation, property management and leasing. Responsibilities included property acquisitions, dispositions including due diligence, originating, analyzing, negotiating and closing transactions structured as equity, debt and participating mortgages.

Skidmore Owings & Merrill – New York, NY & Washington, DC**01/1981 – 06/1983***Senior Designer*

Responsible for all aspects of design and construction administrations for office and hotel projects in both offices including zoning analysis, project programming, cost estimating, design development and project administration.

Education**Cornell University – Bachelor of Architecture****1981***Ithaca, NY***Lawrenceville School – High School Diploma****1976***Lawrenceville, NJ***Affiliations**

Licensed Real Estate Broker – DC, MD & VA

Board of Trustees member – **Humane Rescue Alliance**, Washington, DC

Trustee Emeriti – **Holton Arms School**, Bethesda, MD

Former Board of Trustee member – **Baltimore Opera**, Baltimore, MD

Lieutenant, Civil Engineer Corps, United States Naval Reserve (**Seabees**) – OIC Air Detachment NMCB-23