

MONET VAKILI

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EXPERIENCE

Ernst & Young, Strategy and Transactions – Valuation, Modelling & Economics – Real Estate

Phoenix, AZ

Manager

10/17 - present

- Perform real estate analysis, valuation, due diligence, and strategic consulting for major corporate clients, private equity firms, REITs, and municipalities.
- Advise public reporting companies on implementation of PCAOB guidance on valuations for financial reporting, including adoption of ASC 842 lease accounting standards.
- Perform valuation analyses of fiber optic networks subject to master lease agreements to determine if real property and agreement qualify as a “true lease” for federal income tax purposes. Recent transaction values ~ \$350m - \$400m.
- Developed a purchase price allocation for Vail Resort Inc.’s acquisition of publicly traded ski corporation Peaks Resorts and their portfolio of 17 ski resorts for a total consideration of approximately \$500m.
- Manage and teach trainings to a dynamic team of staff and senior analysts across the real estate practice nationally, as well as in India

Ernst & Young, Transaction Advisory Services - Transaction Real Estate Practice

Phoenix, AZ

Senior Analyst

10/14 – 9/17

- Executed real estate investment analyses and due diligence for a \$6.0 billion state pension fund.
- Analyzed investment models for \$1.5 billion of real estate assets in one of the world’s largest hedge funds.
- Determined component fair values for a portfolio of 12,000+ homes in accordance with ASC 805 and performed geographic information system mapping using ArcGIS.
- Performed due diligence related to the proposed acquisition of 21 attraction parks and 14 ski resorts.
- Oversaw and assisted in the training of five junior analysts.

Ernst & Young, Transaction Advisory Services - Transaction Real Estate Practice

Phoenix, AZ

Staff Analyst

09/12 – 09/14

- Worked on engagements related to valuation for financial reporting, purchase price allocation, impairment review, portfolio analysis, loan due diligence, and litigation support.
- Gained experience in analyzing a variety of real estate uses including raw land, office complexes, retail developments, industrial facilities, single-family and multi-family projects, and special use assets.

Allen & O’Hara Education Realty Trust

Tucson, AZ

Leasing Specialist & Community Lead - Northpointe Apartments

05/08 – 08/12

- Acquired strong leasing and marketing skills, performing as one of the top leasing specialists
- Managed, trained and scheduled staff of fifteen community assistants that engaged in property management activities
- Prepared property each year for approximately seven-hundred new residents
- Implemented series of community development activities and met with residents and staff to resolve concerns

Mrs. Fields Famous Brands

Tucson, AZ

Manager

08/05 – 08/12

- Interviewed, trained, and scheduled a variety of prospective and new employees
- Ordered and organized merchandise, completed large orders, and promoted products to each customer
- Responsible for setting up store and balancing drawers

EDUCATION

The University of Arizona, Eller College of Management, August 2012

Tucson, AZ

Master of Science in Management with a Concentration in Finance (MMF), Magna Cum Laude

The University of Arizona, Eller College of Management, May 2011

Tucson, AZ

Bachelor of Science in Business Administration, Summa Cum Laude

ADDITIONAL

- Memberships: Urban Land Institute – Partnership Forum and Women’s Leadership Initiative, Valley Partnership
- Formally trained in ARGUS Enterprise, an asset and portfolio management platform
- Completed five courses through the Appraisal Institute towards becoming a certified general appraiser
- Arizona School of Real Estate & Business student in pursuit of a residential real estate sales license