



Scott L. Robinson

Mr. Robinson is a senior commercial real estate professional with extensive REIT, bulge-bracket, and middle-market experience in capital markets, investment banking, and credit analysis. Mr. Robinson is a Managing Director and co-head of real estate investment banking at Oberon Securities. Additionally, Mr. Robinson is a Clinical Assistant Professor of Finance at the Schack Institute of Real Estate, where he is also Program Coordinator for the Finance & Investment curriculum and Director of the REIT Center. His career success as an advisor, investor, and professor is a direct result of his keen interest to details, broad economic understanding, and competitive determination.

Mr. Robinson is a Managing Director and co-head of real estate investment banking at Oberon Securities, a NYC-based broker dealer, where he oversees a team of finance professionals serving the middle-market segment. He has built a reputation for execution of capital placement, transaction structuring, and M&A/strategic advisory. Notable transactions include the recapitalization and pre-IPO advisement of Plymouth Industrial (NYSE: PLYM) and the arrangement of a programmatic, multi-tiered equity partner for a private industrial platform.

His prior Wall Street experience includes being a key member of the Real Estate Investment Banking Group at Citigroup, a senior analytical role in the Real Estate Finance Group at Standard & Poor's, as well as positions at Macquarie Capital (sell-side REIT equity research), Advanced Real Estate Services (acquisitions), and BRT Realty Trust (financing).

Mr. Robinson's experience is regularly sought by both start-up and seasoned companies. He currently serves on the Board of Directors of Monmouth Real Estate Investment Trust (NYSE: MNR), which he helped grow from a US\$200m enterprise to its present US\$3,000m total capitalization. He also served as non-executive Chairman of Full Stack Modular, a Brooklyn-based modular construction technology company. Additionally, Mr. Robinson has previously served as US advisor to a technology-focused VC fund based in Hangzhou, China. In this capacity, he introduced new investment opportunities in the sectors of smart manufacturing, PropTech/AI, and urban-focused technology platforms.

As Clinical Assistant Professor of Finance at the Schack Institute of Real Estate, Mr. Robinson's teaching portfolio includes Real Estate Capital Markets, REIT Securities Analysis, and the Applied Project in Finance & Investment. He has previously taught Finance, Corporate Finance, Commercial Mortgage-Backed Securities, and Investing in a Distressed Environment. He is also Director of the REIT Center, which allows him to introduce graduate students to the dynamic and fast-paced intersection of Wall Street and real estate. Lastly, he is Graduate Program Coordinator for the Finance & Investment curriculum, which allows him to create new academic content and oversee the teaching appointments of approximately 40 professors.

Mr. Robinson received a Bachelor of Science with dual concentrations in Biology and Economics and a minor in Accounting, from the University of California, Riverside, and a Master of Science in Real Estate Finance from New York University. He is also FINRA licensed (79, 63, and 7) and a New York State Real Estate Broker.

Mr. Robinson, a Southern California native and long-time New York City resident, is an avid global traveler, snowboarder, and competitive ultra-distance mountain bike racer.