**John M. Walsh, III, CRE**

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John M. Walsh, III is the President and founder of TIG Real Estate Services, Inc. (TIG). TIG has developed and redeveloped almost three million square feet of office and industrial buildings. In total, Mr. Walsh has developed over 6,000,000 square feet of new buildings and redeveloped over a million square feet. TIG manages and leases a portfolio of almost twelve million square feet of office, industrial and retail buildings on behalf of its institutional clients in Texas and has experience in Tennessee, Indiana and Oklahoma. Prior to starting TIG, John spent 16 years and three months with Trammell Crow Company in various leasing, development and senior management roles, including a four year period as head of property management and accounting/reporting. During his tenure as development partner for the Northwest Dallas area submarket at Trammell Crow, Mr. Walsh was involved in the development of almost five million square feet, including leasing over eight million square feet of office, industrial and service center space.

Mr. Walsh is a leader and active participant in the 40,000 plus member Urban Land Institute. John has served as a volunteer member of numerous ULI Advisory Services Panels dealing with land use and value, codes and ordinances, infrastructure, transportation and other real estate related issues, including serving as a member of panels in Hengelo, The Netherlands, St. Joseph, MO, Richmond, VA and Portsmouth, VA., and as panel Chair in Las Vegas, NV, Cedar Rapids, IA, Los Angeles, CA, Tucson, AZ, Raleigh Durham, NC, the Research Triangle Park, NC and Savannah, GA and most recently Port St. Lucie, FL and New Orleans, LA. John has participated as a panelist, speaker, moderator and presenter at both the national, regional and local level of the Urban Land Institute (ULI) and education and research institute. At ULI, Mr. Walsh has acted as a Product Council Chair, Vice Chair of Programs, numerous committees. He is currently a member of the Governance Committee of the North Texas District Council of ULI and is a Co-Host for the October 2016 International Fall Meeting. He served for four and one half years as the district council chair. In addition to his many other activities in ULI, he has recently served the Institute as a Trustee and currently serves at a national level as the Chair of the Commercial Retail Platinum Council, Trustee and Key Leader. On a regional level Mr. Walsh is a member of the Executive Committee, the Governing Committee and the Advisory Committee of the North Texas District Council of ULI.

John has served as Chairman, Director and Trustee of various business and charitable organizations including: Trammell Crow Employees Profit Sharing Trust, Valwood Improvement Authority, Carrollton Zoning Ordinance Committee, Texas Commerce Bank, Valwood Park Federal Credit Union and Sky Ranch Youth Camp. He has also served on working committees and boards for the City of Carrollton, the City of University Park, Highland Park Independent School District and the City of Farmers Branch. Mr. Walsh currently serves as a member of the Public Works Advisory Committee (since 2008) and the Planning and Zoning Commission for the City of University Park, Texas (2015 to present). He is currently a member of the Board of Directors of EarthX (formerly Earth Day Texas) and is involved in the programming and staging of Earth Day in Dallas, TX.

Mr. Walsh served as an instructor at Brookhaven College for ten years and at the University of Texas at Arlington for two years teaching Business Law to undergraduate students. He has also been a real estate graduate school visiting instructor at the University of Texas at Arlington within the School of Architecture.

Mr. Walsh was a member of the Executive Committee of the Vision North Texas (VNT) initiative since its inception in 2004 to 2013. He served as a member of the Management Committee of North Texas 2050 and as a regional speaker for that initiative until 2015. He has been involved in numerous activities related to VNT as a speaker, sponsor and participant. He is a member of the Counselors of Real Estate (CRE) and served as that group’s representative on the Policy Committee of the National Association of Realtors.

Mr. Walsh has made presentations to organizations throughout the country at both a national and regional level, including the Urban Land Institute, National Association of Office and Industrial Parks (NAIOP), The Commercial Property News, Vision North Texas, the North Texas Commercial Area Brokers (NTCAR), NACREIF and numerous other real estate related organizations. His presentations have included various topics including underwriting leases, development techniques, financing obstacles and opportunities, marketing strategies, legal challenges, contracts, transactions, negotiations, community development standards and real estate evaluation issues.

Mr. Walsh has served as an expert witness in cases and disputes involving the value of developed and to-be-developed commercial real estate, due diligence procedures in the acquisition of commercial real estate properties; industry practices in enforcing and complying with the requirements of commercial leases, contracts for sale, easement agreements, brokerage agreements, transaction practices and standards, rights and obligations of landlords and tenants, landlord tenant relations, commercial real estate partnership agreements, industry standards and practices related to real estate contracts, industry standards related to property management and property management operating procedures, practices and customs related to owning and operating commercial real estate.

John is a member of the American Bar Association, the Dallas Bar Association and has been a member of the Texas State Bar since 1978. Mr. Walsh earned his J.D. Degree from Texas Tech University School of Law. He earned his Bachelor of Science degree from University of Texas, Arlington in 1973.

**Recent Cases**

EXCEL LITTLE YORK, LTD, Plaintiff, v JPMORGAN CHASE BANK, NATIONAL ASSOCIATION, Defendant, and the FEDERAL DEPOSIT INSURANCE CORPORATION as the Receiver for Washington Mutual Bank, Intervenor, Civil Action NO. 4:09-CV-02988 in the United States District Court for the Southern District of Texas Houston Division – Deposition.

EXCEL WILLOWBROOK, LTD, Plaintiff, v JPMORGAN CHASE BANK, NATIONAL ASSOCIATION, Defendant, and the FEDERAL DEPOSIT INSURANCE CORPORATION as the Receiver for Washington Mutual Bank, Intervenor, Civil Action NO. 4:09-CV-0298 in the United States District Court for the Southern District of Texas Houston Division – Deposition.

RAYFORD\_RICHARD PROPERTIES, L.P., Plaintiff, v JPMORGAN CHASE BANK, NATIONAL ASSOCIATION, Defendant, and the FEDERAL DEPOSIT INSURANCE CORPORATION as the Receiver for Washington Mutual Bank, Intervenor, Civil Action NO. 4:09-CV-03538 in the United States District Court for the Southern District of Texas Houston Division – Deposition

ROGER J. SIKES, Plaintiff vs. FIDELITY NATIONAL TITLE INSURANCE COMPANY, Defendant in the District Court of Johnson County, Texas 413th Judicial District, Case No. C201100217 - Deposition

GPA MAJESTY, LTD. Plaintiff, v. THE LEISY BREWING COMPANY, Defendant cause Number 067 249946 10 in the District Court 67th Judicial District, Tarrant County, Texas – Trial

EQYINVEST OWNER II, LTD, L.L.P., A TEXAS LIMITED PARTNERSHIP, Plaintiff, v CLINT ANDERSON D/B/A ANDERSON”S CREATIVE EXPRESSIONS, Defendant, Cause Number 352-233852-08 in the District Court 352nd Judicial District, Tarrant County, Texas – Trial

CENTRAL SOUTHWEST DEVELOPMENT, LLC, Plaintiff, v. JPMORGAN CHASE BANK, NATIONAL ASSOCIATION, Defendant, and the FEDERAL DEPOSIT INSURANCE CORPORATION as the Receiver for Washington Mutual Bank, Intervenor, CIVIL ACTION NO. A09-CA-819SS United States District Court for the Western District of Texas, Austin Division. Deposition and Trial.

NNN REALTY INVESTORS. LLC. f/k/a GRUBB & ELLIS REALTY INVESTORS. LLC, fka TRIPLE NET PROPERTIES, LLC; and DAYMARK REALTY ADVISORS. INC., Plaintiffs, vs.

NNN OAK PARK OFFICE CENTER, LLC: et al, Defendants, and RELATED CROSS-ACTION Superior Court of the State of 'California for the County of Orange Case No. 30-2012-00 5 47 865, Deposition

JANST CONCEPTS, LLC, Plaintiff v. SHARIFI HOLDINGS, LLC, Defendant in the District Court 116th Judicial District, Dallas County, Texas No. DC-13-05438 – Deposition

THE STATE OF TEXAS vs. ABERFELDY I LIMITED PARTNERSHIP, ET AL in the County Court at Law No. 1, Tarrant County, Texas Case No. 2011-005197 – Deposition

**Publications**

An Advisory Services Panel Report - Raleigh-Durham International Airport North Carolina Development Strategies for a World-Class Airport March 2014 An Urban Land Institute Publication Co-author

An Advisory Services Panel Report- Downtown Tucson Arizona Working Together to Revitalize Downtown November 2013 An Urban Land Institute Publication Co-author

An Advisory Services Panel Report– Albuquerque New Mexico Lomas Corridor Coming Together November 2011 An Urban Land Institute Publication Co-author

An Advisory Services Panel Report- Cleantech Corridor Los Angeles California A Vision for the Evolution of an Industrial Corridor May 2010 An Urban Land Institute Publication Co-author

An Advisory Services Panel Report- Cedar Rapids Iowa Strategies for the Downtown June 2009 An Urban Land Institute Publication Co-author

An Advisory Services Panel Report - The Research Triangle Park Raleigh/Durham, North Carolina Innovation and Reinvention, Development Strategies for the Next 50 Years May 2008 An Urban Land Institute Publication Co-author *Private report, not distributed to the public*

An Advisory Services Panel Report - University of Nevada Las Vegas Nevada Strategies for Creating a University District in Clark County, Nevada May 2007 An Urban Land Institute Publication Co-author

An Advisory Services Panel Report - St. Joseph Missouri A Comprehensive Development Strategy for the Riverside Corridor and Development Framework for the City of St. Joseph June 2006 An Urban Land Institute Publication Co-author

An Advisory Services Panel Report – Meadowville Technology Park Chesterfield County Virginia A Strategy for Development June 2006 An Urban Land Institute Publication Co-author

An Advisory Services Panel Report - Savannah Georgia Skidaway Island - July 2015 Co-author

An Advisory Services Panal Report – Charity Hospital New Orleans, LA – December 2017 Co-author

An Advisory Services Panel Report – Port St. Lucie, FL – November 2018 Co-author (drafted and undergoing final review and editing before publication)