

JEFFREY ENRIGHT, MAI, CRE, SRA, AI-GRS

EXPERIENCE

President: ENRIGHT & COMPANY, INC. - Half Moon Bay, California; 2000-2016, 2025+

Jeff has been active in real estate appraisal and consulting for more than 35 years. He provides his clients a variety of services, including real property appraisal and appraisal review; expert witness testimony and litigation support; land use and development consultation; owner representation in property tax appeal cases; and both landlord and tenant representation in matters of property value and rent arbitration. His experience extends across a broad spectrum of property types, including office, industrial, retail, residential (single and multifamily), mixed-use, vacant land, and special purpose properties including church, school, golf course, campground, marina, mobile home park, cemetery, ranchland, open space, wetland, and public use facilities.

Jeff's practice has focused on the San Francisco Bay Area, with projects also completed in California's Central Valley, Los Angeles, Monterey Bay, North Coast, Orange County, San Diego, and Sacramento markets. He has been qualified as an expert in the California Superior Courts of Alameda, San Francisco, San Mateo, and Santa Clara Counties, as well as in testimony granted to Judicial Arbitration and Mediation Services (JAMS) and ADR Services. His experience in arbitral matters spans more than 40 cases, serving most oftentimes as a neutral third arbitrator selected by his peers.

Managing Director: Kidder Mathews Valuation Advisory Services – San Francisco, California; 2019-2024
Snr. Vice President: Kidder Mathews Valuation Advisory Services – Redwood Shores, California; 2019
Vice President: Kidder Mathews Valuation Advisory Services – Redwood Shores, California; 2016-2019

Partner: Carneghi-Bautovich & Partners - San Jose, California; 1994-2000.
Project Manager: Carneghi-Bautovich & Partners - San Jose, California; 1988-1994.

Appraiser: Hilliard Lipman & Associates - San Diego, California; 1987-1988.

PROFESSIONAL AFFILIATIONS

Member of the Appraisal Institute (No. 10533) - MAI, SRA & AI-GRS Designations
Member of the Counselors of Real Estate
Member of the International Right of Way Association
Member of the Urban Land Institute

Certified General Real Estate Appraiser: State of California (No. AG015649)

EDUCATION

Bachelor of Arts, with distinction: University of California, San Diego; La Jolla, California.
Honors in Quantitative Economics & Decision Sciences

Appraisal Institute Professional Development Programs:
Valuation of Conservation Easements
Valuation of the Components of a Business Enterprise
Litigation

JEFFREY ENRIGHT, MAI - QUALIFICATIONS

SPEAKING

Guest Speaker: Menlo College Real Estate Principles class; November 2024
Moderator: “Commercial Real Estate Data & Analytics” - Appraisal Institute Fall Conference; October 2024
Moderator: “Technology for CRE Professionals” - Appraisal Institute Fall Conference; October 2024
Moderator: “Return on Cost & Profit” - Finance Hybrid Conference; September 2024
Guest Speaker: Menlo College Real Estate Principles class; May 2024
Panelist: “Interest Rates – Effects on CRE & Housing Markets” - Appraisal Institute webinar; May 2024
Panelist: “The Art of the Interview” - Appraisal Institute Spring Conference; March 2024
Guest Speaker: Menlo College Real Estate Principles class; November 2023
Panelist: “Building and Boosting Careers” - Finance Hybrid Conference; September 2023
Guest Speaker: Menlo College Real Estate Principles class; May 2023
Guest Speaker: University of California, Haas School of Business Foundational Real Estate class; March 2023
Moderator: “Ask the Experts” - Appraisal Institute Fall Conference; October 2022
Panelist: “The Future of Office” - Valcre Opinions of Value webinar; July 2022
Panelist: “Bay Area State of the Market” - Bisnow Conference; June 2022
Guest Speaker: St. Mary’s College Real Estate Economics Class; January 2022
Moderator: “Ask the Experts” - Appraisal Institute Fall Conference; October 2021
Moderator: “Travel & Hospitality Industry and COVID-19” - Counselors of Real Estate webinar; May 2020
Moderator: “The History of The Hive” - Counselors of Real Estate workshop; November 2019
Panelist: “Ask the Experts” - Appraisal Institute Fall Conference; September 2019
Panelist: “Connecting the Dots” - Kidder Mathews West Coast Conference; November 2018
Panelist: “Ask the Experts” - Appraisal Institute Fall Conference; November 2011
Panelist: “Commercial Real Estate: Setting New Values” - The Registry Speaker Series; June 2010.
Moderator: “Mortgage Rates for Today’s Market” - Appraisal Institute webinar; December 2009.
Moderator: “San Mateo County Market Update” - Appraisal Institute webinar; December 2009.
Panelist: “Technology in Appraisal” - Appraisal Institute Fall Conference; November 2009.
Panelist: “Using Social Media to Build Your Business” - Appraisal Institute workshop; August 2009.
Moderator: “Arbitration: What You Can’t Learn From Books” - Appraisal Institute workshop; Sept. 2005.
Panelist: “Training the Trainee” - Appraisal Institute workshop; March 2003.
Panelist: “Demonstration Appraisal Report Writing” - Appraisal Institute workshop; September 1996.
Moderator: “Assessment and Mello-Roos Bonds”; Appraisal Institute seminar; July 1995.

SERVICE

Member: Appraisal Institute Finance Committee; 2014, 2023-2024
Co-Chair: Appraisal Institute CEO Search Project Team; 2023
Chair: Counselors of Real Estate - Northern California Chapter Events Committee; 2019
Chair: Appraisal Institute Region I; 2017-2018
Vice-Chair: Appraisal Institute Region I; 2013-2016
Director: Appraisal Institute National Board; 2013-2018
Member: Appraisal Institute Strategic Planning Committee; 2017
Co-Chair: Appraisal Institute Honorary Membership Project Team; 2015
Director: International Center for Valuation Certification; 2014-2015
Trustee: Appraisal Institute Education Trust; 2011-2013
President: Appraisal Institute - Northern California Chapter; 2010
Director: Appraisal Institute - Northern California Chapter; 2002-2010
Delegate: Appraisal Institute - Leadership Development & Advisory Council; 2005 & 2006
Chair: Appraisal Institute Education Committee - Northern California Chapter; 2000-2003, 2006, 2013
Representative: Appraisal Institute - Region I; 2002-2003, 2006-2010, 2013
Member: Appraisal Institute General Experience Review Committee; 1999-2000

REPRESENTATIVE CLIENT LIST

Law Firms

Aaron, Riechert, Carpol & Riffle
Allen & Kimbell
Allen, Baker & Stephan
Allen Matkins
Anderlini & McSweeney
Beck, Ross, Bismonte & Finley
Belzer, Hulchiy & Murray
Blacker, Sammis & Blacker
Bowles & Verna
Bryan Hinshaw
Buchanan Ingersoll & Rooney
Burke, Williams & Sorensen
California Trust & Estate
Counselors
Carr, McClellan, Ingersoll,
Thompson & Horn
Comstock, Thompson, Kontz &
Brenner
Danfoura Law
Davis Wright Tremaine
Duane Morris
Eversheds Sutherland
Farbstein & Blackman
Farella Braun + Martel
First American Law Group
Fogarty & Zell
Fox, Shjeflo, Wohl, Newkold &
Hartley
Garrett & Tully
Gilfix & LaPoll
Goth & Silvestri
Greene, Chauvel, Descalso &
Tully
Hanson, Bridgett, Marcus,
Vlahos & Rudy
Harris & Fraser
Hersh Family Law
Hoover Krepelka
Hopkins & Carley
Jacobson, Thierolf & Dickey
Jeffer, Mangels, Butler &
Marmaro
JAMS, The Resolution Experts
Jorgenson, Seigel, McClure &
Flegel
Kass & Kass
Kay & Merkle
Kornfield, Nyberg, Bendes &
Kuhner
Law Offices of
Ms. Eileen Avila
Law Offices of
Ms. Julia Baigent

Law Offices of
Ms. Christina Chen
Law Offices of
Mr. Jeffrey Cost
Law Offices of
Mr. James Draeger
Law Offices of
Ms. Lisa Dugoni
Law Offices of
Mr. Martin M. Eisenberg
Law Offices of
Mr. Hollis Elliott
Law Offices of
Mr. Andrew Fagan
Law Offices of
Ms. Patricia Fyfe
Law Offices of
Mr. John Gregory
Law Offices of
Mr. Wade Hover
Law Offices of
Mr. Dek Ketchum
Law Offices of
Mr. Steven Leff
Law Offices of
Mr. Gregory Menzel
Law Offices of
Mr. Paul Vorsatz
Leland, Parachini, Steinberg,
Matzger & Melnick
Lippenberger, Thompson,
Welch, Soroko & Gilbert
Miller, Morton, Caillat &
Nevis
Miller & Pachkowski
Miller Starr Regalia
Morrill Law Firm
Murphy Austin Adams
Schoenfeld
Phillips, Spallas & Angstadt
Pillsbury Winthrop
Price Law Firm
Prime Fiduciary Services
Quinn Emanuel Urquhart
Oliver & Hedges
Realty Law
Reed Smith
Rentschler/Tursi
Roisman Henel
Rutan & Tucker
Shartsis Friese
Sheppard, Mullin, Richter &
Hampton
Silvestri, Silvestri & Mialocq
Stein & Lubin

Steyer Lowenthal
Boodrookas Alvarez &
Smith
Stroock & Stroock &
Lavan
Thelen Reid & Priest
Tour-Sarkissian
Tucker Ellis
Veris Law Group
Weiland, Golden, Smiley,
Wang
Winter & Ross

Developers & Investors

Alameda Marina
The ADCO Group
A.F. Evans Company
AJA Investments
Alecta Real Estate
Investment
Ansok Builders
Big Wave
bkm Capital Partners
Borel Estate Company
Clarum Homes
Concar Enterprises
Crane Street Developers
Double Eagle Properties
Emerald Fund
Encina Properties
FD Investments
Federal Realty Investment
Trust
Fisher Investments
Forest Professional
Building Associates
Gerson Bakar &
Associates
Glenview Capital
Management
Glenwood Ventures
Idaho Pacific West
Communities
Imperial Realty
Karp Companies
Keenan/Bariteau Partners
Krishna Hotels San Jose
Landmark Equities
L.C. Smith Properties
Lincoln Property Company
Matteson Realty Services
Meffert Investment
Menlo Equities

Nan Fung International
The Nicholson Company
Northwestern Investment
Management
Orchard Commercial
Pacific Oak Properties
Patson Companies
Peninsula Builders
Pollock Financial Group
Remora Property
Development
Republic Holding
Retail Opportunity
Investment
Retail Strategies
Robinson Oil
Sares-Regis Group
Serramonte Medical Office
Partners
SIMEON Commercial
Properties
The Sobrato Organization
Soong Holdings
SPI Holdings
Stanford Partners
Tarlton Properties
TerraCotta Group
Thoma Bravo
Transpacific Development
Trammell Crow Company
Trimont Real Estate
Advisors
Urban Community
Redevelopments

Non-Profit Organizations

Aid Association for
Lutherans
Biola University
California Teachers
Association
Congregational Church San
Mateo
Echo Church
First Church of Christ,
Scientist
First Presbyterian Church
San Mateo
Gracepoint Fellowship
Church
The Greenhouse Project
Hope Evangelical Lutheran
Church

King's Way Foursquare Church
LifeMoves
Midpen Media Center
Midpeninsula Regional Open
Space District
Palo Alto Housing Corporation
Palo Alto Medical Foundation
Peninsula Endowment
Peninsula Open Space Trust
Presidio Trust
San Francisco Child Abuse
Prevention Center
San Francisco Church of Christ
San Mateo County Event Center
Sausalito Marin City School
District
Sequoia Healthcare District
Sheet Metal Worker's
International Association
Sheet Metal Worker's Local 104
Stanford University
University of Oregon Foundation
YMCA of San Francisco

Commercial Enterprises

ABS-CBN International
Agilent Technologies
AIXTRON-Genus
Alza
American Executive Centers
American Metal & Iron
Apple
Applied Micro Circuits
AT&T
BAE Urban Economics
The Berube Company
Calpine
Cardiovascular Medical &
Coronary Interventions
CBRE Capital Markets
Chicago Title Company
Cornerstone Research
Corporate Service Consortium
Cushman & Wakefield
Darden Restaurants
Draeger's Markets
Ducati North America
Ducky's Car Wash
DuPont
Excel MSO
Fidelity National Title Insurance
Genencor International
Gerson Lehrman Group
Golden State Brewing
Graniterock
HEDA Group
Integra Realty Resources
Intero Real Estate Services

IXYS
JCPenney
Johnson & Johnson
Kizan International
LifeScan
Lindstrom Company
Livermore Sanitation
Loral Landscaping
McCown De Leeuw &
Company
Menlo Medical Clinic
Mid-Peninsula Plastic
Surgery Center
New United Motor
Manufacturing
Nikon Precision
NorCal Waste Systems
Northwestern Mutual Real
Estate
Novartis Pharmaceuticals
Novellus Systems
Paceman A.G.
Pacific Business Centers
Pacific Gas & Electric
Pacific Workplaces
Pier 1 Imports
Property Tax Analytics
Rolls Royce NA
Sanofi US
Schering-Plough
Sherman, Clay & Company
Shinozaki Automotive
Sigona's Farmers Market
SK Hynix
Stevens Creek Chrysler Jeep
Dodge
Stewart Title Guaranty Co.
Stop N Save
SummerWinds Garden
Centers
Sunnyvale Nursery
Swedcom
Tearse Eye Center
Terra Property Analytics
Toyota Motor
Translucent
Trend Micro
TV-32 Digital Ventures
Una Mas Restaurants
Verinata Health
Walmart Realty

Government Entities

City of East Palo Alto
City of Los Altos
City of Mountain View
City of Palo Alto
City of Pleasanton

City of Redwood City
City of San Bruno
City of San Carlos
City and County of San
Francisco
City of San Jose
City of San Mateo
City of Union City
County of San Mateo
Port of Oakland
Port of San Francisco
San Francisco Public
Utilities Commission
San Jose Water Company
Santa Clara Valley
Transport. Authority
Santa Clara Valley Water
District
Town of Hillsborough

Financial, Lending & Accounting Firms

Ameris Bank
Arbor Commercial
Mortgage
Ares Capital Corporation
Banc of California
Bank of America
Bank of Los Altos
Bank of the West
BankOne
Barclays Capital
Barry S. Slatt Mortgage
Company
Bay Area Bank
Bay View Bank
Boston Private Bank &
Trust Company
Branch Bank & Trust
Bridge Bank
Builder's Capital
Business Finance Capital
California Bank & Trust
California National Bank
California Savings Bank
CIBC Bank USA
Citibank
Citizens Bank
City National Bank
CityMutual Financial
Comerica Bank
Community West Bank
Corporate Valuation
Services
County Bank
Cupertino National Bank
Exchange Bank
First Republic Bank

FleetBoston Financial
Focus Business Bank
Fremont Bank
Fremont Investment &
Loan
GE Capital
George Elkins Mortgage
Banking Company
Golden State Bank
Greater Bay Bancorp
Gulf Coast Bank & Trust
Company
Hawthorne Savings
Heritage Bank of Commerce
Hilltop Financial Mortgage
Holliday Fenoglio Fowler
Interinvest Mortgage
KeyBank
Local Oklahoma Bank
Luther Burbank Savings
Marcus & Millichap Capital
Corporation
McGladrey & Pullen
Mechanics Bank
Merrill Lynch Global
Distressed
Merrill Lynch, Pierce, Fenner
& Smith
Mid-Peninsula Bank
Munchener Hypothekenbank
National Cooperative Bank
New York Life Investment
Management
Northern Trust Bank
Pontes Financial Group
Presidio Bank
Prime Finance
St. Cloud Mortgage
San Francisco Fire Credit
Union
Seiler LLP
StanCorp Mortgage
Investors
Stanford Federal Credit
Union
Sterling Savings Bank
Strategic Lending
Summit Mortgage Bankers
Summit State Bank
UBS Global Asset Mgmt.
Union Bank of California
Union Central Life Insurance
Company
United American Bank
United Commercial Bank
U.S. Bank
Washington Mutual Bank
Wells Fargo Bank
Wing Lung Bank