



Christina Thoreson, SR/WA, MAI, CRE Executive Director Valuation & Advisory | Dispute Analysis & Litigation Support Cushman & Wakefield of Georgia LLC

Professional Expertise

More than 35 years' experience as a counselor in real estate valuation, review, analysis, eminent domain, investing, purchase and sale, and litigation support. Christina embarked on her career as a valuation professional in late 1986 when she began working in Atlanta while going to school at night at Georgia State University earning a degree in Real Estate. She earned her SR/WA, Senior Right of Way Associate designation from the International Right of Way Association. Christina is the immediate past chair of the IR/WA International Valuation Committee. She is also a Designated Member of the Appraisal Institute having earned the MAI, SRA, and AI-GRS. Christina has recently been conferred membership in the Counselors of Real Estate, holds the credential CRE, and is a designated member of the American Society of Appraisers.

Christina is the founder of Real Counsel, LLC an appraisal services company which she built and ran from 1986 to 2024. In the 1990s, she served on a Georgia County Board of Assessors for five years and was certified by the Georgia Department of Revenue. Between 2002 and 2013, Christina operated also in the real estate brokerage industry as an agent, a real estate broker, and a broker owner. From 2007 to 2013, she co-owned two real estate brokerage firms in the Chattanooga Metropolitan Area. She also worked directly with the Tennessee Department of Transportation from 2013 to 2016. Her valuation experience includes a variety of property types, and her appraisal, appraisal review, and litigation support practice has focused primarily on eminent domain since 1991.

Christina has a passion for education as both a student and instructor. She is an AQB-qualified USPAP instructor. She earned the CLIMB instructor certification from the IR/WA and completed the Certified Distance Education Instructor (CDEI) from the International Distance Education Certification Center (IDECC). She has learned and taught real estate in both collegiate and industry settings. With 3,000 plus hours of continuing education and over 1,000 hours as an instructor, Christina is a professional who seeks to continually expand her knowledge and support the next generation of real estate experts.

Memberships, Licenses, Professional Affiliations and Education

- Designated Member, Appraisal Institute. As of the current date Christina Thoreson, MAI, AI-GRS, SRA has completed the requirements of the continuing education program of the Appraisal Institute
 - Appraisal Institute Atlanta Area Chapter, Director (2024-25)
 - Regional Representative (2021)
- Designated senior member, SR/WA International Right of Way Association
 - IR/WA International Valuation Committee Chair (2019-2022)
 - Chapter 32 President (2018)

- CRE, Member Counselors of Real Estate
 - Member of the Consulting Corps
- AQB Certified USPAP Instructor
- CCIM Designation Track Former Candidate CCIM Institute
- CDEI Certified Distance Educator, IDECC
- Certified General Real Estate Appraiser in the following states:
 - Alabama 1370
 - Georgia 1118
 - South Carolina 8075
 - Tennessee 4833
 - Virginia 18535
- Real Estate Broker, Tennessee (retired 283562) and Georgia (inactive 253069)
- Real Estate Instructor General Tennessee (274), Georgia CE & QE
- Real Estate Instructor, C100, 102, all 400 Level Courses for IR/WA
- Bachelors' Business Administration, concentration Real Estate, Georgia State University
- Real Estate Instructor #274 Tennessee, IR/WA courses, Georgia CE & QE approved

Publications, Presentations, Speaker Engagements

- Speaker, "Valuation of Wasting Assets", ALI-CLE Eminent Domain Conference 2024, New Orleans, LA January 2024
- Speaker, "Learning to Deal with Damages Caused by Third Parties", ALI-CLE Eminent Domain Conference 2024 New Orleans, LA January 2024
- Speaker, "Easements Cases & War Stories, Appraisal Roundtable", IR/WA International Conference, Denver, CO June 2023
- Speaker, "Defending the Appraisal in the Courtroom An Insider's View", AlL-CLE Eminent Domain Conference 2022, Scottsdale, AZ January 2022
- Speaker, "A New Technique for Evaluating the Impact of a Permanent Easement Acquisition", IR/WA International Conference, Portland, OR June 2019
- Speaker, "Agents, Appraisers & Waivers, Oh My", IR/WA International Education Conference, Portland, OR June 2019
- Speaker, "How to Breeze Right Through the Appraisal Review Process", IR/WA International Conference, Anchorage, AK June 2017
- Speaker. "Appraisal Review in Real Estate Acquisition", IR/WA International Conference, San Diego, CA June 2015
- "Real Estate Development, Step Three of the Twelve Step Program", B-Quest, an Internet Business Journal, May 2016
- "A Tale of Two Theories", Right of Way Magazine, March-April 2014
- "Commercial Appraising in Lender Workout Market", Appraisal Review Journal, Fall 1993
- Co-author with Steve Crawford, State of Georgia Information Manual, Chapter 4, Information to Appraisers, in use by eminent domain professionals working for the State of Georgia between 1992 and 2002, revised, and co-creator of the Georgia Department of Transportation Formats 388C and 388N still in use

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