



JEFFREY ENRIGHT, MAI, CRE, SRA, AI-GRS

Managing Director, Shareholder
Valuation Advisory Services

Jeff Enright has been active in real estate appraisal and counseling for more than 35 years. He provides his clients a variety of valuation and consulting services, including real property appraisal and appraisal review; expert witness testimony and litigation support; land use and development consultation; owner representation in property tax appeals; and both landlord and tenant representation in matters of property value and rent arbitration. His experience extends across a broad spectrum of property types, including office, industrial, retail, residential (single and multifamily), mixed-use, vacant land, and special purpose properties including church, school, golf course, campground, marina, mobile home park, cemetery, ranchland, open space, wetland, and public use facilities.

Jeff’s practice has focused on real estate appraisal in the San Francisco Bay Area, with projects also completed in the Central Valley, Los Angeles, Monterey Bay, North Coast, Orange County, Reno, San Diego, and Sacramento markets. Through his work, he has been qualified as an expert in the California Superior Courts of Alameda, San Francisco, San Mateo, and Santa Clara Counties, as well as in testimony granted to Judicial Arbitration and Mediation Services (JAMS), ADR Services, and the San Mateo County Assessment Appeals Board. He has served in an arbitral capacity for appraisal matters on over 30 occasions, most oftentimes as a neutral third arbitrator selected by his peers.

Jeff has been a director of the Appraisal Institute, as well as president of the organization’s Northern California Chapter. He has served as chairperson for the chapter’s Education and Courses Committees; a member of the General Experience Review Committee; and a speaker at Institute seminars and workshops on report writing, training appraisal researchers, using technology in appraisals, social media networking, and various “expert” topics. Other speaking engagements have included guest lecturing at the University of California (Berkeley) and Menlo College, and panel participation at events hosted by St. Mary’s College, The Counselors of Real Estate, and several media outlets. Jeff has been the editor of SFBA Focus (a publication of the Institute’s Northern California Chapter) and has chaired Institute seminars on assessment and Mello-Roos bond financing, as well as appraisal arbitration. Additionally, he has served as a director of the International Center for Valuation Certification, and as a trustee for the Appraisal Institute Education Trust.

AFFILIATIONS, MEMBERSHIPS & LICENSES

MEMBER Appraisal Institute (No. 10533)

DESIGNATIONS MAI, SRA, AI-GRS

MEMBER International Right of Way Association

MEMBER Urban Land Institute

MEMBER Counselors of Real Estate



SELECT CLIENT LIST

Legal & Accounting

Aaron, Reichert, Carpol & Riffle

Allen & Kimbell

Allen Baker Stephen

Allen Matkins

Anderlini & McSweeney

Beck, Ross, Bismonte & Finley

Blacker, Sammis & Blacker

Bryan Hinshaw APC

Buchanan Ingersoll & Rooney

Burke, Williams & Sorensen

California Trust & Estate
Counselors

Carr, McClellan, Ingersoll,
Thompson & Horn

Danfoura Law

Davis Wright Tremaine

Duane Morris

Eversheds Sutherland



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EDUCATION

BA with distinction, University of California, San Diego
Honors in quantitative economics and decision sciences

APPRAISAL INSTITUTE Professional Development Programs

- Valuation of Conservation Easements
- Valuation of the Components of a Business Enterprise
- Litigation

ADDITIONAL CLIENTS

Development/Investment Clients

Alameda Marina	Landmark Equities	Robinson Oil
Alecta Real Estate Investment	Lincoln Property Company	Sares-Regis Group
Big Wave	Matteson Realty Services	SIMEON Commercial Properties
bkm Capital Partners	Menlo Equities	The Sobrato Organization
Borel Estate Company	Nan Fung International	SPI Holdings
Clarum Homes	Northwestern Investment Mgmt.	Stanford Partners
Emerald Fund	Orchard Commercial	Tarlton Properties
Federal Realty Investment Trust	Pacific Oak Properties	Thoma Bravo
Fisher Investments	Patson Companies	Trammell Crow Co.
Gerson Bakar & Associates	Peninsula Builders	Transpacific Development Company
Glenwood Ventures	Pollock Financial Group	Trimont Real Estate Advisors
Idaho Pacific West Communities	Republic Holding Corporation	Urban Community Redevelopments
Imperial Realty	Retail Opportunity Investment Corp.	
Keenan/Bariteau Partners	Retail Strategies	
Krishna Hotels San Jose		

Legal & Accounting continued

- Farella Braun + Martel
- First American Law Group
- Fox, Shjeflo, Wohl, Newkold & Hartley
- Garrett & Tully
- Gilfix & LaPoll
- Greene, Chauvel, Descalso & Tully
- Hanson, Bridgett, Marcus, Vlahos & Rudy
- Harris & Fraser
- Hersh Family Law
- Hoover Krepelka
- Hopkins & Carley
- JAMS, The Resolution Experts
- Jeffer, Mangels, Butler & Marmaro
- Jorgenson, Seigel, McClure & Flegel
- Leland, Parachini, Steinberg, Matzger & Melnick
- Miller, Morton, Caillat & Nevis
- Miller Starr Regalia
- Morrill Law Firm
- Murphy Austin Adams Schoenfeld
- Pillsbury Winthrop
- Price Law Firm

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Corporate Clients

Agilent Technologies

Apple

Applied Micro
Circuits

AT&T

BAE Urban
Economics

Calpine

CBRE Capital Markets

Chicago Title
Company

Cornerstone Research

Cushman & Wakefield

Darden Restaurants

Draeger's Markets

Ducati North America

DuPont

Excel MSO

Fidelity National Title
Insurance

Genencor
International

Graniterock

Hanwha Life
Insurance Company

HEDA Group

JCPenney

Johnson & Johnson

Kizan International

Lindstrom Co.

Livermore Sanitation

Loral Landscaping

New United Motor
Manufacturing

Nikon Precision

Northwestern Mutual
Real Estate

Novartis Pharma

Pacific Gas & Electric

Pacific Workplaces

Pier 1 Imports

Property Tax Analytics

Rolls-Royce NA

Sanofi US

Schering-Plough

Sherman, Clay & Co

SK Hynix

Stewart Title Guaranty

Swedcom

Toyota Motor

Walmart Realty

Peninsula Endowment

Peninsula Open
Space Trust

Presidio Trust

San Francisco Child
Abuse Prevention
Center

San Francisco Church
of Christ

San Mateo County
Event Center

Non-Profit Clients

Aid Association for
Lutherans

Biola University

Caledonia Club of
San Francisco

California Teachers
Association

Congregational
Church San Mateo

Echo Church

First Church of Christ,
Scientist

First Presbyterian
Church San Mateo

Gracepoint
Fellowship Church

The Greenhouse
Project

Hope Evangelical
Lutheran Church

LifeMoves

Midpen Media Center

Midpeninsula
Regional Open Space
District

Palo Alto Housing
Corporation

Palo Alto Medical
Foundation

Legal & Accounting continued

Quinn Emanuel Urguhart Oliver
& Hedges

Realty Law

Reed Smith

Rutan & Tucker

Seiler LLP

Shartsis Friese

Sheppard, Mullin, Richter &
Hampton

Stein & Lubin

Steyer Lowenthal Boodrookas
Alvarez & Smith

Stroock & Stroock & Lavan

Thelen Reid & Priest

Tour-Sarkissian

Tucker Ellis

Veris Law Group

Winter & Ross

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Non-Profit Clients continued

Sausalito Marin City School District	Sheet Metal Worker's International Assn.	University of Oregon Foundation
Sequoia Healthcare District	Stanford University	YMCA of San Francisco

Lending Clients

Ameris Bank	Citibank	Northern Trust Bank
Ares Capital Corporation	Citizens Bank, NA	Presidio Bank
Banc of California	City National Bank	San Francisco Fire Credit Union
Bank of America	Comerica Bank	Sterling Savings Bank
Bank of the West	First Republic Bank	Summit Mortgage Bankers
Barclays Capital	GE Capital	Summit State Bank
Boston Private Bank & Trust Company	KeyBank	UBS Global Asset Management
Branch Bank & Trust	Marcus & Millichap Capital Corporation	Union Bank
Bridge Bank	Mechanics Bank	U.S. Bank
Business Finance Capital	Merrill Lynch Global Distressed	Wells Fargo Bank
California Bank & Trust	Munchener Hypothekenbank eG	Wing Lung Bank
CIBC Bank USA	New York Life Investment Management	

Government Clients

City of East Palo Alto	City and County of San Francisco	San Francisco Public Utilities Commission
City of Los Altos	City of San Jose	San Jose Water Company
City of Mountain View	City of San Mateo	Santa Clara Valley Transportation Authority
City of Palo Alto	City of Union City	
City of Pleasanton	County of San Mateo	Santa Clara Valley Water District
City of Redwood City	Port of Oakland	
City of San Bruno	Port of San Francisco	
City of San Carlos		

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