

ADVISORY & TRANSACTION SERVICES / DES MOINES

## Mike Macri III, CCIM, MRED, CRE



### Vice President

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Licensed in the State of Iowa.

### Partial Client List

American Family Insurance  
 Aspen Equipment  
 Business Transition Solutions  
 Capstone Search Group  
 Control USA  
 Daiohs USA, Inc  
 Denso North America  
 Fligg Land & Cattle, LLC  
 Gershman Mortgage  
 Group Benefits Limited  
 Hawkeye Hotels, LLC  
 Hubbell Realty Company  
 Ingram Entertainment  
 Kubica, Inc  
 L&L Insulation  
 Lion Development Group  
 OPUS Development Group  
 Picoa, Inc.  
 Quality Flow Environmental

### Pro Affiliations / Accreditations

- Iowa Commercial Real Estate Association (ICREA)
- Iowa Chapter CCIM

### Education

- University of Iowa, College of Business
- Iowa State University, Ivy College of Business and College of Engineering - Masters of Real Estate Development

### Professional Experience

Mike Macri, III graduated from the University of Iowa's Tippie College of Business in 2002 and quickly moved to become a top producing agent within the Iowa Market. Mike recently joined CBRE bringing his well-built reputation for creative and critical thinking that exemplifies his professionalism and ability to solve complex problems. He is responsible for nearly 2.0 million SF of development projects and properties in Iowa and the Des Moines metropolitan area on behalf of various Landlords and developers. In addition, Mike has built a working relationship with a multitude of investors, tenants, government agencies and developers nationwide with employees locally and globally. Mike currently serves as the Director of Real Estate for Business Transition Solutions for both the State and National site selections along with consulting for numerous Developers and Investors. Mike also serves as a principle in PWM Companies, LLC, A commercial real estate development company based in North Liberty, IA.

Mike has also begun instructing graduate level students in the Master of Real Estate Development program (MRED) and senior undergraduate architectural and engineering students on real estate and real estate development as an associate professor of practice in the Community and Regional Planning Department in the College of Design at Iowa State University.

Mike provides a well-rounded knowledge base with experience in:

- Complex Lease Negotiations
- Site Analysis and Selection
- Development, Build-to-Suits and Tenant Improvement Ventures
- Tenant/Buyer Representation
- Project Feasibility Studies
- Landlord/Seller Representation
- 1031 Exchanges
- Economic Development Consultation Services

### Recognitions

- 40 under 40 Class of 2008
- 2nd Leukemia & Lymphoma Society Men of the Year – 2015
- Leukemia & Lymphoma Society All Star of the Year – 2019
- Iowa CCIM Past president and current board member – Current

### Community Involvement

- Jackson County Economic Development
- Garner-Hayfield-Ventura Community School District
- Ottumwa Partners in Progress, Ottumwa, IA
- Director of Real Estate for Business Transition Solutions & Consultant for Economic Development for:
  - City of Pleasant Hill, IA
  - City of DeSoto, IA
  - Mill County Economic Development