

**CUSHMAN &
WAKEFIELD**

ChaneyBrooks



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Professional Expertise

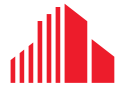
Steve Sombrero is the President and principal owner of Cushman & Wakefield ChaneyBrooks. Throughout his career, he has worked as an international business and real estate advisor to many Fortune 500 companies and Asian conglomerates.

Mr. Sombrero has been actively involved in real estate since 1987 and is renowned in the industry for his ability to handle complicated, cross-border real estate transactions. He has worked on a variety of assignments throughout Hawaii, the Pacific and Asian markets ranging from master-planned communities, multi-tenant residential projects, neighborhood, regional and mega-shopping centers, commercial office buildings and resort hotels. Mr. Sombrero is heralded with brokering the single largest residential portfolio transaction in Hawaii's prestigious Kahala community that received local and national media attention.

Mr. Sombrero serves on many non-profit organizations that promote social welfare and international educational programs. He holds the Counselor of Real Estate (CRE) designation as a prominent real estate practitioner recognized in the industry for expertise, experience and ethics in providing advice that influences real estate decisions.

Major Transactions

- Kaanapali Beach Hotel- (Hospitality) Brokerage \$335,000,000
- Waikiki Galleria Tower - (Retail-Office) Brokerage \$270,000,000
- Queen Kapiolani Hotel- (Hospitality) Brokerage \$135,000,000
- Kawamoto Estates, Kahala - (Residential Portfolio) Brokerage \$130,000,000
- Guam Premier Outlet - (Retail) Brokerage \$100,000,000
- Don Quijote - (Retail) Brokerage \$45,000,000
- Tumon Sands Plaza - (Retail-Office) Brokerage \$42,000,000
- Pacific Guardian Tower - (Office-Retail) Brokerage \$38,000,000
- Bank of Hawaii, Waikiki - (Office-Retail) Brokerage \$37,750,000
- 1673-1650 Kapiolani - (Mixed-Use) Brokerage \$35,000,000
- Waikiki Trade Center - (Office-Retail) Brokerage \$32,500,000
- 1357 Kapiolani - (Office) Brokerage \$31,000,000
- Lotus Hotel - (Hospitality) Brokerage \$31,000,000
- Chrome Heart Building - (Retail) Brokerage \$30,000,000
- Kenrock Building - (Mixed-Use) Brokerage \$22,250,000
- 2113 Kalakaua - (Hospitality) Brokerage \$18,000,000
- Like Like Plaza- (Retail) Brokerage \$16,300,000
- Nike Town Waikiki – (Retail) Brokerage \$10,000,000
- New Hope Christian Fellowship – (Ministry Center) Brokerage \$9,200,000



Major Transactions

- Kai Aloha Hotel- (Hospitality) Brokerage \$8,100,000
- Promise Land-Kunia (155 Acres Land) \$8,000,000
- 1420 Kapiolani - (Retail-Office) Brokerage \$5,145,000
- Polaris Point Guam - (Industrial) Master-Lease
- Outrigger Hotel Guam - (Hospitality) Master-Lease
- Waikiki Prince Hotel - (Hospitality) Brokerage
- Royal Kuhio Hotel - (Hospitality) Brokerage
- AEON Lake Town, Mega Mall Japan - (Retail) Leasing
- The Valley House (Jurassic Park) - (Estate) Brokerage
- Iroquois Point Community - (Multi-Family) DoD Housing Privatization Management
- Barbers Point Community - (Multi-Family) DoD Housing Privatization Management
- Waikele Gulch - (Industrial) DoD Facility Privatization Management
- Tommy Bahama - Japan (Retail) Market Entry Consulting and Leasing

Professional Affiliations

- International Council of Shopping Centers
- NAIOP
- BOMA
- CRE
- LAI

Community Leadership

- Lecturer, Shidler College of Business, University of Hawaii at Manoa
- Trustee, Crown Prince Akihito Scholarship Foundation
- Chairman- Board of Directors, Japan America Society of Hawaii
- Chairman, WUB Network (Okinawan Chamber of Commerce)
- Board Member, Goodwill Industries
- Board Member, OLELO Community
- Board Member, New Hope Oahu
- Board of Governors, Filipino Community Center of Hawai'i
- Eagle Scout, Boy Scouts of America

Education

- Bachelor of Science, Business Administration, CSULA, California
- MBA, University of Hawaii at Manoa, Hawaii
- Real Estate Broker License, John F. Stapleton School of Real Estate
- University of Shopping Centers – Wharton- School of Mixed-Use Development