

# Kent J. West

**Managing Director, CRE, MAI, MRICS, ASA**



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## **Function and specialization**

Kent is a member of the Economic and Valuation Services, focusing on real estate valuation.

## **Education, licenses and certifications**

- BS, Finance with Concentration in Real Estate Development and Valuation, Brigham Young University, Provo, Utah
- California Certified General Appraisal License #3005039
- Utah Certified General Appraisal License #10942954-CG00
- Washington Certified General Appraisal License #1102552
- MAI designation
- Accredited Senior Appraiser (ASA), Real Property
- CRE Designation: Counselors of Real Estate



## **Professional and industry experience**

Kent has approximately 15 years' experience in the real estate industry with a primary focus on consulting studies in real estate development, purchase price allocations, feasibility studies, gift and estate tax valuations, and highest and best use analyses. He is experienced across a wide variety of asset types in both domestic and international locations. Assets valued include: office properties (e.g., CBD trophy assets, corporate headquarters, and suburban buildings); retail properties (e.g., malls, regional malls, community shopping centers, fast-food, and freestanding general retail); hotels (e.g., luxury, extended stay, and limited-service); residential properties (e.g., master-planned communities, assisted-living, apartment complexes, manufactured housing, RV Parks, and single family residences); industrial properties (e.g., warehouse and manufacturing); and unique properties (e.g., self-storage, car wash facilities, gas stations, and baseball parks).

- Office, Industrial, Retail, Multi-Family, Self-Storage, and RV Park/Manufactured Housing – Utilized Commercial Property company, Online Real Estate Marketplace, and local brokerages in order to support the valuation analysis of various property types. Researched local market conditions and inquired of local experts in order to obtain an understanding of the acreage, zoning, parcel numbers, future use, and other data about the subject and comparable properties.
- Hospitality – Utilized data from a Real Estate Services company, Hospitality Analytics firm, and Hospitality Consulting firm in order to determine the occupancy, average daily rate, market supply, and cap rates of various hotels in numerous locations worldwide.
- REIT – Utilized market publications and data sources in order to perform various ASC 805 analyses for financial reporting and tax purposes.

## **Representative clients**

Allied Waste Industries, Inc., Plains Exploration & Production Company, Hilton Hotels Corporation, Del Taco, Fresh and Easy, General Motors, Hyatt Hotels Corporation, Nationwide Health Properties, Hines Global REIT, Inc., Kilroy Realty Corporation, Safe Harbor Marinas, Starwood Vacation Ownership, Tropicana Entertainment LLC and Sun Communities