



**2017 Midyear Meetings**  
**Los Angeles, CA**  
**May 21-24, 2017**  
**JW Marriott**  
**Instructor List**  
**12.25 hours**

**Sunday, May 21**

**1:30P-5:00P**

**optional event; not submitting for CE credits**

**Development Tour: Discover the New LA – City of (Real Estate) Dreams<sup>†</sup>**

*Tour Guides:* **Martin Barkan, CRE**, First Vice President, CBRE Los Angeles; **Robert Dietrich, CRE**, National Specialty Practice Leader, Kidder Mathews; **Patricia Flynn, CRE**, Principal, The Maxima Group; and **Steven Norris, CRE**, Principal, Norris Realty Advisors

**Monday, May 22**

General Session #1

**8:30A-9:30A Opening Keynote: Welcome to LA! Insights from an Insider** **1 hour**

*Speaker:* **Matt Szabo**, Los Angeles Deputy Chief of Staff, Office of Mayor Eric Garcetti  
*Moderator:* **Stephen Navarro, CRE**, President and CEO, The Furman Co.

General Session #2

**9:45A-11:00A Point-Counterpoint: U.S. Economic Outlook** **1.25 hours**

*Speakers:* **Marisa DiNatale**, Senior Director, Moody's Analytics  
**Ethan Penner**, Managing Partner, Mosaic

*Moderator:* **Eileen Marrinan, CRE**, Director of Research, Grosvenor Americas

General Session #3

**11:15A-12:15P One on One interview with John Kilroy** **1 hour**

*Featuring:* **John Kilroy**, Chairman of the Board, President and CEO, Kilroy Realty  
*Moderator:* **Scott Muldavin, CRE**, 2017 Chair of The Counselors of Real Estate and Senior Advisor, Delos

**12:30P-2:00P Welcome Luncheon**

*Introduction of New Members and Guest Speaker*

**The Future of Cities**

**.5 hours**

*Introduction:* **Gregory Ibbetson, CRE**, Owner, Broker, Ibbetson Commercial Real Estate Services  
*Guest Speaker:* **Ashley Hand**, Co-Founder, CityFi (former Transportation Technology Strategist for the City of Los Angeles)

General Session #4

**2:15P-3:30P Capital Markets: How Foreign Capital Affects the U.S.** **1.25 hours**

*Speakers:* **James Costello, CRE**, Senior Vice President, Real Capital Analytics  
**Jacqueline Denning**, Managing Director, Real Estate/Investments, MetLife  
**Mike Hu**, Senior Vice President - Capital Markets, Gaw Capital Advisors USA

*Moderator:* **Steven Norris, CRE**, Principal, Norris Realty Advisors

## **Monday, May 22, cont'd.**

General Session #5

**3:45P-5:00P**

**1.25 hours**

### **Housing Panel: Supply and Demand, Affordability and Access Issues – Do We Have A Crisis?**

*Speakers:* **Mario Lopez-Alcala**, Vice President, Lead Analyst Global Real Estate, MSCI ESG Research  
**Chris Porter**, Vice President and Chief Demographer, John Burns Real Estate Consulting

*Moderator:* **Elizabeth Beckett, CRE**, Senior Vice President, Real Estate Strategies, Inc./RES Advisors

## **Tuesday, May 23**

**Business Issues Forums      4 concurrent sessions**

**1.5 hours each**

**8:00A-9:30A**

### **I. Business Development Opportunities**

*Discussion Leaders:* **Robert Griswold, CRE**, President, Griswold Real Estate Management, Inc.  
**Joseph Neverauskas, CRE**, Senior Vice President, Equus Capital Partners

### **II. Disruptive Technology**

*Discussion Leader:* **Noah Shlaes, CRE**, Technology Innovation Lead - NGKF Vision, Newmark Grubb Knight Frank

### **III. Global Uncertainties: Changing Global Issues and Political Uncertainty**

*Discussion Leaders:* **Hiroyuki Isobe, CRE**, Chairman, Japan Valuers Co., Ltd.  
**Ralf-Peter Koschny, CRE**, Member, Directory Board, bulwiengesa AG  
**Scott Muldavin, CRE**, 2017 Chair of The Counselors of Real Estate and Senior Advisor, Delos

### **IV. Demographics: Determining the Direction of Your Business**

*Discussion Leader:* **Chris Porter**, Vice President and Chief Demographer, John Burns Real Estate Consulting

## **General Sessions Resume**

General Session #6

**9:45A-11:00A Development Panel: The Challenges of Mixed Use Projects**

**1.25 hours**

*Speakers:* **Ryan Aubry**, Director of Development, Greenland USA  
**Wayne Ratkovich**, President & CEO, The Ratkovich Company  
**Richard Vogel**, Senior Vice President, Related Properties

*Moderator:* **Patricia Flynn, CRE**, Principal, The Maxima Group

General Session #7

**11:15A-12:15P Trends & Outlook for Real Estate Fundamentals**

**1 hour**

*Speakers:* **Jeffrey Havsy, CRE**, Managing Director and Americas Chief Economist, CBRE  
**Suzanne Mulvee**, Director of Research and Real Estate Strategist, CoStar Portfolio Strategy  
**Andrew Nelson, CRE**, Chief Economist USA, Colliers International

*Moderator:* **David De La Rosa**, Senior Vice President, Green Street's Advisory Group

**Tuesday, May 23, cont'd.**

General Session #8

**2:15P-4:30P Top Ten Critical Issues Affecting Real Estate 2017-2018 2.25 hours**

*Discussion Leaders:*

**Peter Burley, CRE**, Real Estate Investment Analyst

**Victor Calanog, CRE**, Chief Economist and Senior Vice President, Reis, Inc.

**Theresa Nygard, CRE**, Senior Vice President, KTR Real Estate Advisors

**Noah Shlaes, CRE**, Technology Innovation Lead - NGKF Vision, Newmark Grubb Knight Frank

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